



**Skylar Stein** Senior Associate

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### Professional Expertise

Skylar joined Cushman & Wakefield in November 2011 as part of the Industrial Services Group in Cincinnati, OH. He then joined the South Florida Industrial Team in Miami in 2016. Skylar specializes in industrial properties offering landlord and tenant representation in sales and leasing throughout. He is dedicated to diligently working with clients regarding real estate strategies and solutions to optimize business operations. He oversees and coordinates Project Management including bidding and scope comparison and is in daily communication and interaction with Property Managers.

His occupier representation responsibilities include site selection, lease analysis, lease comparison, and lease/purchase contract negotiation. He understands reporting requirements, budgeting, underwriting, acquisition and disposition efforts. He represents owners of multi-tenant, private, and institutionally owned buildings.

### Clients Served

Owner/Investor: T.A. Associates, Prologis, Cabot Properties, Agellan Capital, GLP, Stag, GE, Liberty, L&B Realty Advisors, Duke Realty, Principal Real Estate Investors, First Industrial, Terreno Realty, Clarion Partners/Foundry Commercial, Bridge Development, Lincoln Property Group, Bristol Group,

Occupier: UPS, Wayfair, Pilot Freight, Forward Air Freight, Verst Logistics, ABC Building Supply, Florida Grand Opera, Sunbelt Rentals, Foundation Building Materials, New England Motor Freight.

### Professional Affiliations

- Member of Florida Realtors and National Board of Realtors.

### Professional Recognition

NAIOP's Award of Excellence Finalist for Industrial Team of the Year in 2018, recognized as one of the Top National Industrial Brokerage Teams by Real Estate Forum Magazine in 2015. The team completed 229 leases totalling 8.6 million SF and valued at more than \$115.7 million.

### Community Leadership

Big Brothers/Big Sisters, Ohio Valley Chapter of National MS Society, Urban Land Institute

### Education

- University of South Florida, BA in Finance
- Licensed real estate salesperson, State of Florida, Ohio and Kentucky